

## **CURRICULUM VITAE**

**NAME** : RANJAN VENKATESAN

**RESIDENCE** : Row House No. 27, Omega Residency, Baner Road,  
Pune 411045, Maharashtra , INDIA.

**TELEPHONE** : +91 20 65320012/ 66205227 Mobile: 9823187129

**e – MAIL** : mdmrcog@yahoo.com

**MEDICAL REGISTRATION:** MEDICAL COUNCIL OF INDIA 1979  
Registration No.: MCI / 1181  
GENERAL MEDICAL COUNCIL, UK 1991  
Full Registration No.: 3595927

**QUALIFICATIONS** : **M.B.B.S.** (A.I.I.M.S. New Delhi, India) 1978  
**M.D.** (A.I.I.M.S. New Delhi, India) 1982  
**M.R.C.O.G.** (London) 1989  
**M.F.F.P.** (London) 1993  
**M.B.A.** (Health Care Management) 2000  
(University of Stirling, Scotland, United Kingdom)  
**F.R.C.O.G.** (London) 2003

### **EXPERTISE AND KEY SKILLS:**

- Over 25 years of clinical, managerial, educational and administrative experience in health care
- Over 15 years of experience in managing health programs with over 10 years experience in commercial health care marketing programs
- Over 10 years experience in designing and implementing training courses and workshops in health care management
- Excellent writing, communication and presentation skills
- Good negotiating skills especially in dealing with health care professionals
- Training medical advisers and medical representatives of pharmaceutical companies

- Product monographs and literature production including interactive CD-ROMs for patients and doctors
- Conducting and assessing clinical trials
- Computer skills – MS Office 2003, MS Excel, MS Project, Power Point presentations and Internet search.

#### **CONSULTANCIES:**

❖ **Head of the Academic Department, Symbiosis Centre of Health Care from January 2001 till November 2003.**

- Responsible for setting up and coordinating Postgraduate Diploma courses in Medico Legal Systems (PGDMLS) and Hospital and Health Care Management (PGDHHM)

❖ **Consultant – Raptakos, Brett and Company, Mumbai**

- Training managers on gynaecological products

❖ **Medical Adviser – VHB Life Sciences Inc. Mumbai**

- Medical Adviser for reproductive hormones, infertility products, vaccines and immunoglobulins

❖ **Medical Adviser – German Remedies Limited, Mumbai**

- Training medical representatives, area and zonal managers throughout the country in reproductive endocrinology, product update and marketing skills

❖ **Visiting Faculty, Symbiosis Institute of Health Sciences, Pune**

❖ **Consultant – JSS Centre for Management Studies, Mysore**

Assigned responsibilities:

- Setting up the Postgraduate Diploma course in Health Care Management (an e-learning program)
- Setting up additional courses in health care
- Provide technical expertise and guidance in the running of health care courses

**Status:** Completed. Courses commenced November 2006 and are ongoing.

❖ **Consultant – Datta Meghe Institute of Medical Sciences, Nagpur**

Assigned responsibilities:

- To set up a full time Masters' program in Hospital Administration and Management for the deemed University
- To assist in the management of the course
- Plan for additional courses in health care

**Status:** Completed. Courses commenced September 2007 and are ongoing.

❖ **Consultant – Hindustan Latex Family Planning Promotion Trust (HLFPPT)**

Assigned responsibilities:

- Setting up reproductive and child health care hospitals in different States
- Setting up SOPs (Standard Operating Procedures) for work processes, budgets, material requisition, management of medications and consumables

**Status:** Three hospitals were commissioned, one each in Hyderabad, Kanpur and Agra.

❖ **Project Director – TAIN Constructions, Pune**

Assigned responsibilities:

- Setting up a state of the art quaternary women and children's hospital in Pune
- Setting up a chain of satellite women and children's hospitals in Pune and rest of Maharashtra
- Ensuring that statutory medical requirements and licences are obtained
- Developing seamless systems for health care – both medical and non-medical
- Setting up SOPs (Standard Operating Procedures) for work processes, budgets, material requisition, management of medications and consumables
- Preparing clinical protocols for best clinical practices and implementing them in all the hospitals
- Continued clinical auditing and monitoring of systems to ensure best quality of care

- Obtaining ISO and NABH accreditation for each hospital

### **PREVIOUS POSTS:**

**Associate Medical Director, British United Provident Association (BUPA), Salford M5 2XL, United Kingdom – Oct 1997 till July 2000**

- ◆ Was involved in setting up quality controls and appropriate cost effective care for all BUPA insured members
- ◆ Oversaw the use of care homes in the UK for step down and long term care.

**Staff Grade Doctor, Dept. Of Obstetrics & Gynaecology, Aberdeen Royal Hospitals, Foresterhill, Aberdeen, United Kingdom – Oct 1992 till Sep 1997**

### **OTHER POSTS:**

<b>November 1989 To September 1992</b>	<b>Registrar, Dept. Of Obs. &amp; Gynae., Newham General Hospital, Plaistow, London, UK.</b>
<b>February 1989 To November 1989</b>	<b>Registrar, Dept. Of Obs. &amp; Gynae., Sharoe Green Hospital, Preston, UK.</b>
<b>March 1988 To January 1989</b>	<b>Consultant, Samaritan Hospital, Kerala, India</b>
<b>May 1986 To February 1988</b>	<b>Consultant, Tata Central Hospital, Bihar, India</b>
<b>August 1985 To May 1986</b>	<b>Consultant, Regional Hospital, West Bengal, India.</b>
<b>August 1983 To July 1985</b>	<b>Senior Registrar, Dept. Obs.&amp;Gynae All India Institute Of Medical Sciences, New Delhi, India.</b>
<b>February 1983 To August 1983</b>	<b>Research Associate, National Institute Of Immunology, New Delhi, India.</b>
<b>July 1982 To</b>	<b>Registrar, Dept Of Obs. &amp; Gynae.,</b>

<b>December 1982</b>	<b>National Womens' Hospital, Auckland, New Zealand.</b>
<b>July 1979 To June 1982</b>	<b>Registrar, Dept Of Obs. &amp; Gynae., All India Institute Of Medical Sciences, New Delhi, India.</b>
<b>January 1979 To June 1979</b>	<b>House Surgeon, Dept Of Obs. &amp; Gynae. All India Institute Of Medical Sciences, New Delhi, India.</b>

**MARKETING PRESENTATIONS:**

- Quest 2001: Hospital Administration. Organized by the Department of Hospital Administration, Armed Forces Medical College, Pune, India, July 2001.
- “Quality Management in Health Care”. Presented at the National Seminar on Hospital and Health Care Management, Pune, India, Dec 2001.
- “Current opinions regarding management of iron deficiency anemia in pregnancy”. Paper presented at the 16<sup>th</sup> Conference of AMOGS (Association of Maharashtra Obstetric and Gynaecological Societies), Akola, Feb 2002.
- “Anaemia and Pregnancy”. Presentation at the All India Congress of Obstetrics and Gynaecology (AICOG) and Royal College of Obstetricians and Gynaecologists Eastern Zone meeting, Calcutta, India, March 2002.
- “Managed Health Care in India”. Presented at the National Seminar on Hospital and Health Care Management and Medico Legal Systems, Symbiosis Centre of Health Care, Pune, India; May 2002.
- “Health Care insurance in India. A look into the future”. Paper presented at the National Medico Legal Conference organized by the Federation of Obstetric and Gynaecological Societies of India (FOGSI), Pune, India, May 2002.
- “Comparison of different treatment modalities for iron deficiency anemia in pregnancy in India”. Presented at the Ahmedabad Obstetric and Gynaecological Society meeting, Ahmedabad, India, July 2002.

### **RESEARCH EXPERIENCE:**

- Carried out a study as a research fellow in the Department of Physiology, A.I.I.M.S. New Delhi, India, on the effects of dehydration on physical work capacity (1974).
- Submitted a thesis for the M.D. degree in Obstetrics and Gynaecology (1982) on :  
“ Evaluation of two dose schedules of 16 phenoxy-w-17, 18,19,20 tetra nor PGE2 methyl sulfonylamide (Sulprostone) for termination of second trimester pregnancy and its effects on liver and kidney functions.” Study supported by Upjohn Pharmaceuticals, manufacturers of Sulprostone.
- Carried out a study at Aberdeen Maternity Hospital on the management of retained placenta using intra-umbilical vein oxytocin injections (1996).
- Submitted a thesis for the MBA degree in Health Care Management (2000) on:  
“Ensuring Appropriate Clinical Care: Clinical pre-authorization of hysterectomies in the private health care sector.”

### **RESEARCH PRESENTATIONS:**

- Comparison of the effects of immediate and delayed rehydration on physical performance after water depletion. XXI Annual Conference of the Association of Physiologists and Pharmacologists of India, December 1975.
- Respiratory changes associated with dehydration induced by the combined effects of heat and exercise. XXI Annual Conference of the Association of Physiologists and Pharmacologists of India, December 1975.
- Factors that do not influence physical performance after water depletion. XXI Annual Conference of the Association of Physiologists and Pharmacologists of India, December 1975.
- Evaluation of two dose schedules of 16 phenoxy-w-17, 18,19,20 tetra nor PGE2 methyl sulfonylamide (Sulprostone) for termination of second trimester pregnancy and its effects on liver and kidney functions. III International Seminar on Maternal and Perinatal Mortality, Pregnancy Termination and Sterilization. New Delhi, India, Oct 1980.

- Termination of second trimester pregnancy with 15 methyl PGF2a and 16 phenoxy PGE2. VIII Asian and Oceanic Congress of Obstetrics and Gynaecology. Melbourne, Australia, Oct 1981.
- Management of retained placenta: the use of repeat injections of intra-umbilical vein oxytocin. Aberdeen Annual Surgical Research Awards. Aberdeen, U.K. Mar 1994.
- Management of retained placenta: the use of intra-umbilical vein oxytocin. International Congress of Obstetrics and Gynaecology. New Delhi, India, Mar 1996.
- The Insurance Industry – the road ahead: Symbiosis Institute of Business Management seminar on Insurance “On the Wings of Fire” Oct 2001.

### **PUBLICATIONS :**

- RANJAN V. HINGORANI V. AGARWAL N. KINRA G. PANDE Y. Evaluation of Sulprostone for second trimester abortions and its effects on liver and kidney functions. Contraception 1982; 25 (2) : 175-184.
- RANJAN V. Vitamin A and birth defects. Professional Care of Mother and Child 1991; 1(1): 3.
- RANJAN V. Obstetrics and the fear of litigation. Professional Care of Mother and Child 1993; 3 (1): 10-12.
- RANJAN V. Pregnancy in the under 16s: waking up to the realities. Professional Care of Mother and Child 1993; 3 (2): 34-35.
- RANJAN V. Avoidable maternal deaths; the lessons we must learn. Professional Care of Mother and Child 1993; 3 (3): 62.
- RANJAN V. BOULTON J.M. Primary volvulus of the small bowel following normal delivery. British Journal of Obstetrics and Gynaecology 1993; 100 (9) : 860-861.
- RANJAN V. Who should care for the pregnant woman? Professional Care of Mother and Child 1993; 3 (9): 249-250.
- RANJAN V. Prenatal screening for toxoplasmosis: not as yet. Professional Care of Mother and Child 1993; 3 (10): 278-279.
- RANJAN V. JANDIAL V. DEAN J.C.S. Turner’s syndrome with sex chromosome mosaicism : a case report. European J of Obstetrics and Gynaecology 1995; 59 : 109

- RANJAN V. Daily fetal movement count ---- a reappraisal. British Journal of Midwifery 1996; 4 (7): 357-359.
- RANJAN V. Charity begins at home. Hospital Doctor: 4 July 1996.
- RANJAN V. Trusts must be allowed to reinvest cost savings. Letters: Health Service Journal 1997; 107 (5537): 18.
- RANJAN V. Let cost efficiency be openly rewarded. Letter of the month: BMA News Review, Feb 1997.
- Managed Health Care. Ed. V. Ranjan. Balwant Printers, F.C. Road, Pune, Maharashtra, India. May 2001
- Quality Management in Health Care. Ed. V. Ranjan. Balwant Printers, F.C. Road, Pune, Maharashtra, India. May 2001
- RANJAN V. The pin has dropped – Managed health care in India. SIBM Endeavour May 2001; 1(II)
- RANJAN V. Managed health care in the West. SIBM Endeavour June 2001; 1(III)
- RANJAN V. Privatization of health care in India. Prayaas Vol 1. Jan 2003
- RANJAN V. Health services for students. Indian Society of Health Administrators, Oct 2003
- RANJAN V. A bright career beckons hospital management students. Pharmabiz Hospital Review, Nov 1 – 15, 2003, p. 6.

**REFEREES:**

**DR. V. JANDIAL MD, MFFP, FRCOG**  
 CONSULTANT OBSTETRICIAN AND GYNAECOLOGIST  
 29 HAZELDENE ROAD, ABERDEEN AB25 8LB  
 UNITED KINGDOM  
 TEL: 01224 316851



**DR. VIDYA YERAVDEKAR MD**

JOINT DIRECTOR

SYMBIOSIS SOCIETY

SENAPATI BAPAT ROAD

PUNE 411004, MAHARASHTRA, INDIA

TEL: +91 20 25678680/ 25652444/ 9822847472

**DR. MURALIDHAR TAMBE MBBS, MD, MIPHA**

ASSOCIATE PROFESSOR

DEPARTMENT OF PREVENTIVE AND SOCIAL MEDICINE

B. J. MEDICAL COLLEGE, PUNE 411001

MAHARASHTRA, INDIA

TEL: +91 20 56252829/ 26128000 EXT 310

MOBILE: +91 9423007898

EMAIL: muralidhartambe@rediffmail.com